News Release

Embargoed until 0715 AST (0415 UTC) 5 November 2023

Riyad Bank Saudi Arabia PMI®

Jobs growth hits nine-year high as output and new orders continue to strengthen

Key findings

Employment levels rise sharply

New orders grow at strongest rate since June

Selling price fall again despite higher costs

Businesses in the Saudi Arabian non-oil economy signalled a notable increase in employment during October, according to the Riyad Bank Saudi Arabia Purchasing Managers' Index[™] (PMI®). A stronger rise in new business supported a marked expansion in activity, leading to the greatest improvement in job numbers in exactly nine years.

Stronger labour market conditions underlined a faster increase in wages, adding to input cost pressures as purchase price inflation also accelerated. Nevertheless, companies reduced their selling charges for the second month in a row amid further reports that strong competition was eroding market share.

The headline figure is the seasonally adjusted Riyad Bank Saudi Arabia Purchasing Managers' Index[™] (PMI[®]). The PMI is a weighted average of the following five indices: New Orders (30%), Output (25%), Employment (20%), Suppliers' Delivery Times (15%) and Stocks of Purchases (10%). For the PMI calculation the Suppliers' Delivery Times Index is inverted so that it moves in a comparable direction to the other indices.

The headline PMI rose for the second consecutive month in October, picking up to 58.4 from 57.2 in September. The reading was the highest since June and indicative of a substantial upturn in the health of the Saudi Arabian non-oil private sector.

Business activity continued to grow at a marked rate at the start of the fourth quarter, in response to higher client orders and strengthening economic conditions. Companies also reported a sharp increase in new business intakes, with the rate of expansion improving to a four-month high. Growth in output and new business remained widespread across the manufacturing, construction, wholesale & retail and services sectors.

The latest survey data most notably indicated a steep uplift in hiring activity across the non-oil private sector. Surveyed businesses highlighted that strong demand and robust output expectations led to a need for greater staffing numbers. Subsequently, overall employment rose to the sharpest degree since October 2014.

Similarly, non-oil companies reported a faster expansion in





Riyad Bank Saudi Arabia PMI

sa. >50 = improvement since previous month



Comment

Naif Al-Ghaith PhD, Chief Economist at Riyad Bank, said:

"In October, the Riyad Bank PMI surged to 58.4, indicating robust growth in the non-oil sector. This positive development was primarily driven by the significant rise in employment levels, reflecting increased hiring activity and a boost to the workforce. The employment expansion is a promising sign for the Saudi economy, as it suggests a growing demand for labour and a potential improvement in the job market.

"Another contributing factor to the expanded PMI was the strong growth in new orders, which reached the highest level since June. This indicates a renewed sense of confidence among businesses and a willingness to invest in new projects. The surge in new orders signifies an expanding market and suggests that the non-oil sector is experiencing sustained growth and demand for its products.

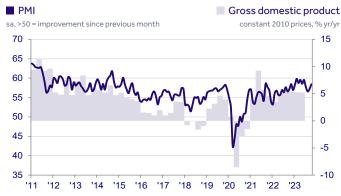
"Interestingly, despite facing higher costs, the selling prices of goods and services continued to decline. This decline can be attributed to intense competition within the market, as firms strive to maintain their market share by keeping prices competitive. While this may impact profit margins, it benefits consumers by providing them with more affordable products and contributing to overall price stability.

"Overall, the October PMI bodes well for the Saudi economy, suggesting that the non-oil sector is playing a significant role in driving growth which we expect to record above 6% for this year." purchasing activity in October, marking the first pick-up in the rate of growth for four months. The substantial uplift in input buying was mainly due to higher client orders, which also led to a sharp increase in stocks of purchases. Inventory growth was helped by a shortening of average input lead times, albeit one that was not as marked as in September.

Robust hiring meant that non-oil firms in Saudi Arabia were able to deplete their work-in-hand at the start of the fourth quarter. Moreover, backlog volumes decreased at the sharpest rate since August 2022. As well as greater staffing, firms mentioned that supportive government policies and subsequent improvements in the ease of doing business had helped them to reduce backlogs.

On the flip side, a heated labour market fuelled enhanced wage pressures in October. Combined with a faster increase in purchase prices, the pace of overall input cost inflation ticked up to the joint-fastest in over a year. Nonetheless, price discounting continued for the second straight month as firms highlighted competitive pressures, resulting in the strongest drop in output prices since May 2020.

Looking ahead, firms maintained a solid degree of confidence regarding future activity in October, with optimism often attributed to higher demand and robust order pipelines. The degree of optimism eased slightly, however.



Sources: Riyad Bank, S&P Global PMI, GaStat via S&P Market Intellige

Contact

Naif Al-Ghaith Chief Economist **Riyad Bank** T: +966-11-401-3030 Ext.: 2467 naif.al-ghaith@riyadbank.com

David Owen Senior Economist S&P Global T: +44 1491 461 002 david.owen@spglobal.com

Sabrina Mayeen Corporate Communications S&P Global Market Intelligence T: +44 7967 447 030 sabrina.mayeen@spglobal.com

If you prefer not to receive news releases from S&P Global, please email katherine.smith@spglobal.com. To read our privacy policy, click here

Survey methodology

The Riyad Bank Saudi Arabia PMI® is compiled by S&P Global from responses to questionnaires sent to purchasing managers in a panel of around 400 private sector companies. The panel is stratified by detailed sector and company workforce size, based on contributions to GDP. The ectors covered by the survey include manufacturing, construction, wholesale, retail and services. Data were first collected August 2009.

Survey responses are collected in the second half of each month and indicate the direction of change compared to the previous month. A diffusion index is calculated for each survey variable. The index is the sum of the percentage of 'higher' responses and half the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an overall increase compared to the previous month, and below 50 an overall decrease. The indices are then seasonally adjusted.

The headline figure is the Purchasing Managers' Index™ (PMI). The PMI is a weighted average of the ollowing five indices: New Orders (30%), Output (25%), Employment (20%), Suppliers' Delivery Times (15%) and Stocks of Purchases (10%). For the PMI calculation the Suppliers' Delivery Times Index is inverted so that it moves in a comparable direction to the other indices.

Underlying survey data are not revised after publication, but seasonal adjustment factors may be revised from time to time as appropriate which will affect the seasonally adjusted data se

For further information on the PMI survey methodology, please contact economics@spglobal. com.

About PMI

Purchasing Managers' Index™ (PMI®) surveys are now available for over 40 countries and also for key regions including the eurozone. They are the most closely watched business surveys in the world, favoured by central banks, financial markets and business decision makers for their ability to provide up-to-date, accurate and often unique monthly indicators of economic trends. www.spglobal.com/marketintelligence/en/mi/products/pmi

About Riyad Bank

Riyad Bank is one of the largest financial institutions in the Kingdom of Saudi Arabia and the Middle East, Established in 1957, with a paid-up capital of SAR 30 billion. Our professional and dedicated staff base has mainly driven our success throughout the years. With more than 5,900 employee we take pride of being among the Saudi organizations with the highest national employment rate

We provide a comprehensive range of products and services fully compliant with the Islamic Sharia' to meet the needs of both retail and corporate customers, including small and medium-size enterprises. We play a leading role in various areas of finance and investment around Saudi Arabia, that is why we are distinguished as a leading financier and arranger of syndicated loans in the oil, petrochemicals and most of the Kingdom's notable infrastructure projects. www.riyadbank.com

About S&P Global

S&P Global (NYSE: SPGI) S&P Global provides essential intelligence. We enable governments, businesses and individuals with the right data, expertise and connected technology so that they can make decisions with conviction. From helping our customers assess new investments to guiding them through ESG and energy transition across supply chains, we unlock new opportunities, solve challenges and accelerate progress for the world.

We are widely sought after by many of the world's leading organizations to provide credit ratings, benchmarks, analytics and workflow solutions in the global capital, commodity and automotive markets. With every one of our offerings, we help the world's leading organizations plan for tomorrow, today. <u>www.spglobal.com.</u>

Disclaimer

The intellectual property rights to the data provided herein are owned by or licensed to S&P Global and/or its affiliates. Any unauthorised use, including but not limited to copying, distributing, transmitting or otherwise of any data appearing is not permitted without S&P Global's prior consent. S&P Global shall not have any liability, duty or obligation for or relating to the content or information ("Data") contained herein, any errors, inaccuracies, omissions or delays in the Data, or for any actions taken in reliance thereon. In no event shall S&P Global be liable for any special, incidental, or consequential damages, arising out of the use of the Data. Purchasing Managers' IndexTM and PMI[®] are either trade marks or registered trade marks of S&P Global Inc or licensed to S&P Global Inc and/or its affiliates

This Content was published by S&P Global Market Intelligence and not by S&P Global Ratings, which is a separately managed division of S&P Global. Reproduction of any information, data or material, including ratings ("Content") in any form is prohibited except with the prior written permission of the relevant party. Such party, its affiliates and suppliers ("Content Providers") do not guarantee the accuracy, adequacy, completeness, timeliness or availability of any Content and are not responsible for any errors or omissions (negligent or otherwise), regardless of the cause, or for the results obtained from the use of such Content. In no event shall Content Providers be liable for any damages, costs, expenses, legal fees, or losses (including lost income or lost profit and opportunity costs) in connection with any use of the Content



